



**Mechanical Contractors Association of Omaha**  
**Education Initiative**  
**2022 Edition**

The Education Initiative point system will be used to calculate reimbursements for the MCAA Convention, as well as additional educational events hosted by MCAA, MSCA, and MCA-Omaha.

Points will be calculated for the year prior and used the subsequent year.  
*(Points earned during 2021 will be used in 2022.)*

## **Goals**

- To increase member participation in educational activities both nationally and locally
- To recognize MCA-Omaha member participation
- To advance our industry through education
- To enhance member educational opportunities
- To fairly distribute educational support to members

## **Process**

- Points are based on a calendar year (January – December)
- New events and special programming initiatives may earn additional points
- No carry-over points from year to year
- Spouse registration fees will not be reimbursed for national conferences
- MCA-Omaha will maintain all point records
- MCA-Omaha will notify the company of all who have earned points at the end of each year
- Recipient must e-mail registration materials prior to the educational conference
- All reimbursements are based on the availability of funds on a first come, first serve basis for the calendar year.

## **Who Can Earn Points?**

- Company Principals
- Office Staff (Project Managers, Estimators, Secretaries, Etc.)
- Interns

# Using Points / Reimbursement Rates

## Major Conference

Major Conferences are typically week-long+ commitments and incur larger registration fees.

- **12 points = 100% of the listed reimbursement rate**
- **8 points = 50% of the listed reimbursement rate**
- **5 points = 25% of the listed reimbursement rate**

*Major Conference Point Example:*

*12 points for ALI: 100% of \$6,000 = \$6,000*

*8 points for ALI: 50% of \$6,000 = \$3,000*

*5 points for ALI: 25% of \$6,000 = \$1,500*

- MCAA Advanced Leadership Institute (ALI) = \$6,000
- MCAA Institute for Project Management (IPM) = \$2,500
- MCAA Advanced Institute for Project Management (AIPM) = \$2,500
- MSCA Sales Masters = \$4,250
- MSCA Service Managers Training = \$1,500

## MCAA Annual Convention

Set annually by the MCA-Omaha Board in December.

- **8 points = 100% of the reimbursement rate set by the board**
- **5 points = 50% of the reimbursement rate set by the board**
- **3 points = 25% of the reimbursement rate set by the board**

## Traditional Conference

Reimbursements for Traditional Conferences will be available for 50% of the registration fee, plus 50% of the hotel costs. Transportation and spouse registration fees are not included.

Rates will be calculated utilizing early-bird rates and the least expensive hotel room category, inclusive of hotel taxes and fees.

### 50% Registration + 50% Hotel

- **8 points = 100% of 50/50 rate**
- **5 points = 50% of the 50/50 rate**
- **3 points = 25% of the 50/50 rate**

*Traditional Conference Point Example:*

*MSCA Registration is \$1,600 and the hotel stay totals \$1,450*

*50% of \$1,600 = \$800 + 50% of \$1,450 = \$725 = \$1,525 reimbursement rate*

*8 points for the MSCA Conference (100% of \$1,525) is \$1,525*

*5 points for the MSCA Conference = (50% of \$1,525) is \$763*

*3 points for the MSCA Conference = (25% of \$1,525) is \$381*

- MCAA Safety Directors Conference
- MCAA MEP Innovation Conference
- MCAA Fabrication Conference
- MCAA Women in the Mechanical Industry Conference (WiMi)
- MCAA GreatFutures Conference 50% hotel only due to complimentary registration
- MCAA Industry Improvement Conference
- MSCA Conference
- MSCA Sales Leadership Symposium
- MSCA Advanced Service Supervisors

*Occasionally, new conferences are added to the MCAA or MSCA schedule. Please contact us at 402.592.3330 or [mhoffman@mca-omaha.org](mailto:mhoffman@mca-omaha.org) with any questions.*

## Entry-Level New Hire or Field Leader Conference

A new hire's training needs are different and available courses need to be timely. For the following courses, the point requirements have been significantly lowered and current year points may also be utilized to ensure quality training when it's most relevant.

Field leaders typically don't attend many MCA-Omaha events, but the same point reduction and utilization of the current year's points may be used for MCAA training for this special circumstance.

### 50% Registration + 50% Hotel

- **3 points = 100% of the 50/50 rate**
- **All or none, fewer than 3 points will not be considered**

*Entry-Level New Hire Conference Point Example:*

*PIPM Registration is \$950. The class is virtual and no hotel stay is required.*

$$50\% \text{ of } \$950 = \$475 \quad + \quad 50\% \text{ of } \$0 = \$0 \quad = \quad \$475$$

*3 points for the PIPM Conference (100% of \$475) is \$475*

- MCAA Preparatory Institute for Project Management (PIPM)
- MSCA Dispatchers Professional Development
- MSCA Sales Basecamp
- Field Leaders Conference

## MCA-Omaha Business Conference

This special conference is only open to the company owner or principal, plus one additional officer. A maximum of 2 per company may attend from point qualifications. Additional attending officers will be required to pay for their hotel, transportation, group activities, and meals.

- **Must meet the 8-point minimum threshold to qualify for complimentary registration**
- **Points will not be deducted and will remain available for additional conferences**
- **All or none, fewer than 8 points will not be considered for complimentary registration**

## Earning Points – National Events

Must Notify MCA-Omaha of attendance to receive points

### **Completion of a Major Program or Conference = 2 points**

- Advanced Leadership Institute (ALI)
- Institute for Project Management (IPM)
- Advanced Institute for Project Management (AIPM)
- MSCA Sales Masters
- MSCA Service Managers Training
- MCA-Omaha Business Conference

### **Completion of a Traditional or New-Hire Program or Conference = 1 point**

- MCAA Convention
- Safety Directors Conference
- MEP Innovation Conference
- Fabrication Conference
- National Issues Conference
- Women in the Mechanical Industry Conference (WiMi)
- GreatFutures Conference
- Industry Improvement Conference
- MSCA Conference
- Sales Leadership Symposium
- Advanced Service Supervisors
- Preparatory Institute for Project Management (PIPM)
- MSCA Dispatchers Professional Development
- MSCA Sales Basecamp
- Field Leaders Conference

## Earning Points – Attending MCA-Omaha & Industry Events

### **Attendance = 1 point per event**

- MCA-Omaha Member Meeting or Jointly Sponsored Meeting
- MCA-Omaha Webinar
- MCA-Omaha Sponsored Tour
- MCA-Omaha Seminar - 1 point per half-day session (max of 2 per day)
- MCA-Omaha Fall Outing
- Joint Apprentice Breakfast
- Heats On Omaha / Lincoln / Kearney
- Leadership Academy Fundraisers (Beer Tasting, Wine Tasting, Etc.)
- Mentor Meet & Greet
- Durham School Awards Banquet
- Golf Outing (point only for MCA-Omaha Members)
- Holiday Party
- MCA-Omaha WiMi Event

## Earning Points – Serving on Committees & Boards

- MCA-Omaha Executive Officer – 1 point per year (full year only)
- MCA-Omaha Board Meeting - 1 point per meeting
- MCA-Omaha Board Social Gathering, Dinner, or Special Meeting – 1 point per event
- Pension, Health & Welfare Trustee – 4 points per year
- Apprentice Trustee – 4 points per year
- Other MCA-Omaha Trustee (Vacation, PAT, McNeil, IDF, etc.) – 1 point per year
- Productivity / Policy Committee – 2 points per year
- LMCC – 1 point per meeting, up to 4 per year
- Negotiating Committee – 4 points per negotiating year
- Foreman Training Committee – 1 point per meeting, up to 4 per year
- Foreman Training Instructor – 1 point per class taught
- Nominating Committee – 1 point per year
- Budget Committee – 1 point per year
- Bylaws Review, Education Initiative Review, Etc.– 1 point per meeting
- Business Conference Committee – 1 point per meeting, up to 2 per year
- Program Committee – 1 point per meeting, up to 2 per year
- WiMi Planning Committee – 1 point per meeting, up to 2 per year
- Golf Outing Committee – 1 point per meeting, up to 2 per year
- Government Relations Committee – 1 point per meeting, up to 3 per year
- Technology Committee – 1 point per meeting, up to 3 per year
- Safety Committee – 1 point per meeting, up to 4 per year
- Member Services Committee – 1 point per meeting, up to 2 per year
- Mechanical Plumbing / Service Committee – 1 point per meeting, up to 4 per year
- Leadership Academy Committees – 1 point per meeting, up to 2 per committee
- Leadership Academy Mentor – 1 point per year
- Leadership Academy Internship Day – 1 point per representative
- Leadership Academy Competition/ Final-Four Practice – 1 point per meeting, up to 4 per year
- Leadership Academy Donation Domination Company Contact – 1 point per year
- MCAA Boards & Committees – 1 point per year (Must notify)
- Plumber or Steamfitter Board – 1 point per year (Must notify)
- City or State Code Review Board – 1 point per year (Must notify)
- Durham School Industry Advisory Board – 1 point per year (Must notify)
- Other Industry Boards – 1 per year (must notify and be approved by MCA-Omaha Board)

*Thank you for your participation! Please contact Michele Hoffman at MCA-Omaha with any questions at 402.592.3330 or [mhoffman@mca-omaha.org](mailto:mhoffman@mca-omaha.org).*